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ABSTRACT

The abstract should summarize the content of the paper and be informative for non-specialists. Please keep the abstract to less than 100 words. Please use single line spacing throughout your document. Do not have references or equations in the abstract. The content of your paper should follow the abstract and keywords.

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PREPARATION OF MANUSCRIPTS

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You are advised to use a professional editor to review your paper. Computerized software grammar checkers may not be adequate to check your document.

CONCLUSIONS

The better you look, the better we all look. Thank you for your cooperation and contribution. We look forward to seeing you at the annual AIB-Midwest Chapter conference in Chicago.

REFERENCES

References used in your document should follow APA Editorial Style formats. The following "Manuscript format and style guide" examples are sourced from the *Journal of International Business Studies* (www.jibs.net)".

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(a) Journal Articles

- Cosset, J. and Suret, J. (1995) 'Political Risk and Benefits of International Portfolio Diversification', *Journal of International Business Studies*, 26(2): 301-318.
- Johansson, J.K., Douglas, S.P. and Nonaka, I. (1985) 'Assessing the Impact of Country of Origin on Product Evaluations: A New Methodological Perspective', *Journal of Marketing Research* 22(4): 388-396.

(b) Books

- Donahoe, J.D. (1989) *The Privatization Decision*, Basic Books: New York.

(c) Papers

- Harley, N.H (1981) 'Radon Risk Models', in A.R. Knight and B. Harrad (eds.) *Indoor Air and Human Health*, Proceedings of the Seventh Life Sciences Symposium; 29-31 October 1981; Knoxville, USA. Amsterdam: Elsevier, pp 69-78.

(d) Chapters in Edited Books

- Teece, D.J. (1987) 'Capturing Value from Technological Innovation: Integration, Strategic Partnering and Licensing Decisions', in R.B. Guile and H. Brooks (eds.) *Technology and global industry: Companies and Nations in the World Economy*, Washington DC: National Academy Press, pp.19-38.

(e) Dissertations

- Salk, J.E. (1992) 'Shared Management Joint Ventures: Their Developmental Patterns, Challenges and Possibilities' Unpublished PhD Dissertation, Sloan School of Management, Massachusetts Institute of Technology, Cambridge, MA.

(f) Online documents

- Van de Vliert, E. (2002) 'Thermoclimate, Culture, and Poverty as Country-level Roots of Workers' Wages', [www document] <http://www.jibs.net> (accessed 13 January 2003).

(g) Online journal articles

- Van de Vliert, E. (2002) 'Thermoclimate, Culture, and Poverty as Country-level Roots of Workers' Wages', *Journal of International Business Studies*, doi: 10.1057/palgrave.jibs.8400007

FIGURES AND TABLES

Tables and figures should follow the references. Make sure that every table or figure is referred to in the text. The table or figure will be placed after the first mention in the text or all placed at the end of the paper. Legends should be short, descriptive and define any acronyms, abbreviations or symbols used.

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